

**THE INFLUENCE OF ATTITUDE, RELIGIOSITY, AND
PERCEPTION TOWARDS LAW ENFORCEMENT, ON
COMPLIANCE BEHAVIOUR OF ZAKAT ON BUSINESS
AMONG SINGLE BUSINESS OWNERS IN SUNGAI
PETANI**

Mojahid Mohamed Omer

**MASTER in Islamic Banking and Finance
Kuliyyah Muamalat
INSANIAH UNIVERSITY COLLEGE**

2017/1439H

Abstract

The aim of the study is to examine the influence of attitude, religiosity, and perception towards law enforcement on compliance behavior to pay business *zakat* among single business owners in Sungai Petani, Kedah. The sample of this study consists of 377 respondents among single business owners. All data are analyzed by using SPSS (Statistical Package for Social Sciences) Software. This study employs a cross-sectional survey design. Survey design is a good way of measuring the relationship between variables. This study uses quantitative approach because the study analyses how variables are associated. The findings of the study shows that Islamic religiosity and perception towards law enforcement significantly influence intention to comply with business *zakat*. However, attitude does not show any significant influence on business *zakat* compliance. In general, the study reveals that the Theory of Planned Behavior is capable of predicting *zakat* compliance intention and consequently, *zakat* compliance behavior. The findings of the present study could be used by the institutions of *zakat* and policy makers to promote and educate general public on the importance of business *zakat*.

Keywords: business *zakat*, religiosity, attitude, law enforcement, single business owners.

Abstak

Matlamat kajian ini ialah untuk mengkaji pengaruh sikap, keagamaan, dan persepsi terhadap penguatkuasaan undang-undang ke atas gelagat kepatuhan membayar zakat perniagaan di kalangan pemilik perniagaan tunggal di Sungai Petani, Kedah. Sampel kajian ini terdiri daripada 377 responden di kalangan pemilik perniagaan tunggal. Semua data di analisis menggunakan Perisian SPSS (Pakej Statistik untuk Sains Sosial). Kajian ini menggunakan reka bentuk kaji selidik keratan rentas. Reka bentuk kaji selidik merupakan suatu cara yang baik untuk mengukur hubungan antara pembolehubah-pembolehubah. Kajian ini menggunakan pendekatan kuantitatif kerana kajian ini menganalisis bagaimana pembolehubah-pembolehubah dikaitkan. Penemuan kajian menunjukkan bahawa keagamaan Islam dan persepsi terhadap penguatkuasaan undang-undang mempengaruhi niat untuk mematuhi zakat perniagaan secara signifikan. Walau bagaimanapun, sikap tidak menunjukkan sebarang pengaruh yang signifikan ke atas kepatuhan zakat perniagaan. Secara umum, kajian ini mendedahkan bahawa Teori Gelagat Terancang mampu meramal niat kepatuhan zakat and seterusnya gelagat kepatuhan zakat. Penemuan kajian ini boleh digunakan oleh institusi zakat dan penggubal undang-undang untuk mempromosi dan mendidik orang awam tentang kepentingan zakat perniagaan.

Keywords: zakat perniagaan, keagamaan, sikap, penguatkuasaan undang-undang, pemilik perniagaan tunggal.

Kata kunci: zakat perniagaan, keagamaan, sikap, penguatkuasaan undang-undang, pemilik perniagaan tunggal.

Acknowledgement

In the name of Allah, the Most Gracious, the Most Merciful

Alhamdulillah, by the will of Allah, I am able to complete this thesis within the required time. I would foremost extend my sincere gratitude to all those efforts, which facilitated the completion of this thesis. This thesis would not have been completed without the support and assistance of many people.

Firstly, thanks to Dr. Yusuf Bin Haji Othman, the deputy Dean of postgraduate and research publication in Kulliyah Muamalat, my respected supervisor for his guidance, time and effort to ensure that I can fulfill the requirement for this master thesis. I have learned so much from his and wish his continued success in his career at the Kolej University Insaniah (KUIN). Without his support, careful supervision and expertise, this thesis would not be possible.

Thirdly, my sincere appreciation goes to my respective parents especially to my father Mohamed Omer Arabi and my Mother Fatima Ibrahim for their moral and educational upbringing rendered to me. May Allah reward them with Jannatul Firdausi, Amin.

Fourthly, I owe my loving to my family for their understanding, encouragement, and financial support, which has enabled me to successfully complete my master study.

Fifthly, special thanks to my wife Aish Omer Dini for her caring, supporting and praying. Moreover, I would like to thank to all my siblings; Eman, Saeed, Asmahan, Abdullah, Ranem, Ibrahim and Fars. Thanks for being supportive and caring siblings.

Finally, I would like to say special thanks to my friends, students especially dearest brother Jama Mohamed Sareye Farah for being supportive, collaborative, helpful and caring friend. Last but not least, I would like to thank everyone involved who has given inspirations and guidance whether directly or indirectly. Thank you very much

Table of Content

Abstract	i
Abstak.....	ii
Approval Page	iii
Declaration	iv
Acknowledgement.....	v
Table of Content.....	vi
List of Tables.....	x
List of Figures	xi
CHAPTER ONE.....	1
INTRODUCTION.....	1
1.0 Background of study	1
1.1 Business Zakat.....	2
1.2 Problem statement	5
1.3 Research Questions	9
1.4 Research Objectives	10
1.5 Significance of the Study	10
1.6 Theoretical Contribution	11
1.7 Scope of the Study.....	11
1.8 Definition of Key Terminologies	12
1.9 Organization of the Study.....	13
CHAPTER TWO.....	14
LITERATURE REVIEW.....	14
2.0 Introduction.....	14
2.1 Theory of Planned Behavior (TPB)	15
2.3 Compliance Behavior of Zakat	16
2.4 Intention to pay zakat.....	17
2.5 Attitudes towards Intention.....	18
2.5.1 Attitude.....	21

2.6 Religiosity towards Intention	22
2.6.1 Religiosity	24
2.7 Law Enforcement towards intention	25
Chapter three	31
Research Methodology	31
3.0 Introduction	31
3.1 Research Design	31
3.2 Research Framework	32
3.3 Hypothesis Development	34
3.3.1 Hypothesis Development of Attitude.....	34
3.3.2 Hypothesis Development of Islamic Religiosity	35
3.3.3 Hypothesis Development of Law Enforcement	36
3.3.4 Hypothesis Development of Intention	37
3.4 Data Measurement.....	38
3.4.1 Section A	38
3.4.2 Section B	38
3.4.3 Section C	38
3.4.4 Section D.....	39
3.4.5 Section E	39
3.4.6 Section F	39
3.5.1 Attitudes Towards <i>Zakat</i> on Business	40
3.5.2 Measures of Islamic Religiosity.....	41
3.5.3 Measurement of Perception towards	Law Enforcement
42	
3.5.4 Intention	44
3.5.5 Measurements of Compliance behavior of Business <i>zakat</i>	45
3.6 Data Collection Technique	47
3.6.1 Unite of Analysis.....	48
3.6.2 Population of Study.....	48
3.6.3 Sampling	49
3.6.4 Fieldwork	50

3.6.5 Method of Data Collection.....	50
3.7 Research Variables	51
3.7 Descriptive Analysis.....	51
3.8.1 Validity.....	52
3.8.2 Reliability Test.....	52
3.9 Correlation Analysis.....	53
3.9.1 Multiple Linear Regressions	54
3.9.2 Hierarchical Regression Analysis	55
CHAPTER FOUR	57
ANALYSIS AND FINDINGS	57
4.0 INTRODUCTION.....	57
4.1 Respondent's Demographic	Profile
57	
4.2 Reliability	58
4.3 Descriptive Analysis	59
4.4 Multiple Regression Analysis	60
4.5 Discussion on Full Regression Model.....	60
4.5.1 Relationship between Independent Variables and Mediating Variable	61
CHAPTER FIVE.....	71
DISCUSSION AND CONCUSION	71
5.0 Introduction	71
5.1 Recapitulation of the study	71
5.2.1 First Objective of the Study	71
5.2.2 Second Objective of the study	71
5.2.3 Third Obj ective of the Study.....	75
5.2.4 Fourth Objective of the Study	76
5.3 Implications of the Study.....	76
5.4 Limitation of the Study.....	77
5.5 Recommendation.....	77
5.6 Conclusions	78
Reference.....	80

Appendix A: Questionnaire in English	88
Appendix B: Questionnaire in Bahasa Malaysia	92
APPENDIX C: RELIABILITY STATISTICS	98
Attitude.....	100
Law enforcement.....	101
Religiosity	101
Intention	101
Compliance behavior	101
APPENDIX D: Descriptive Statistics	102
APPENDIX E: Multiple Regression Analysis.....	103

List of Tables

Table3. 1: Measures of Attitudes	40
Table3. 2: Measures of Islamic Religiosity.....	42
Table3. 3: Measures of Law enforcement	44
Table3. 4 Measurement of Intention	45
Table3. 5 : Measures of Compliance Behavior	47
Table3. 6 : Determination of Sample Size from a Given Population.....	47
Table 4.1 : Summary of the Respondents Demographic Profile	58
Table 4. 2 : Reliability Coefficients for the Variables	59
Table 4.3 : Mean and Standard Deviation of all Variables	60
Table 4.4 : Multiple Regression Analysis	63
Table 4.5 : Summary of the Research Question and Hypothesis testing results	64
Table 4. 6 : Multiple regression analysis.....	66
Table 4.7 : Relationships between Mediating Variable and Dependent Variable.....	67

Table of Figures

Figure 4.1 : the Relationship between Independent Variables and Mediating Variable ..	62
Figure 4.2 : Relationship between Independent Variables and Dependent Variable	65
Figure 4.3 : Relationships between Mediating Variable and Dependent Variable	67